

# Nintendo Co., Ltd.

## Financial Results Briefing for the Three-Month Period Ended June 2011 (Briefing Date: 2011/7/29)

### Supplementary Information

[Note]

Forecasts announced by Nintendo Co., Ltd. herein are prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast and other forecasts).

## Consolidated Statements of Income Transition

million yen

	FY3/2008 Apr.–June'07	FY3/2009 Apr.–June'08	FY3/2010 Apr.–June'09	FY3/2011 Apr.–June'10	FY3/2012 Apr.–June'11
Net sales	340,439	423,380	253,498	188,646	93,928
Cost of sales	201,336	243,691	161,940	118,298	82,897
Gross profit	139,103	179,688	91,558	70,348	11,030
(Gross profit ratio)	(40.9%)	(42.4%)	(36.1%)	(37.3%)	(11.7%)
Selling, general, and administrative expenses	48,471	60,496	51,156	47,005	48,743
Operating income	90,631	119,192	40,401	23,342	–37,712
(Operating income ratio)	(26.6%)	(28.2%)	(15.9%)	(12.4%)	(–40.2%)
Non–operating income	41,144	58,251	24,761	2,169	2,348
(of which foreign exchange gains)	(29,032)	(47,844)	(20,088)	(–)	(–)
Non–operating expenses	326	551	338	71,567	7,187
(of which foreign exchange losses)	(–)	(–)	(–)	(70,594)	(5,065)
Ordinary income	131,449	176,892	64,824	–46,055	–42,551
(Ordinary income ratio)	(38.6%)	(41.8%)	(25.6%)	(–24.4%)	(–45.3%)
Extraordinary income	649	3,625	5,227	134	–
Extraordinary loss	15	52	2,308	17	19
Income before income taxes and minority interests	132,084	180,464	67,743	–45,938	–42,571
Income taxes	51,898	73,101	25,367	–20,687	–17,055
Income before minority interests	–	–	–	–25,250	–25,515
Minority interests in income	–66	96	58	–33	0
Net income	80,251	107,267	42,316	–25,216	–25,516
(Net income ratio)	(23.6%)	(25.3%)	(16.7%)	(–13.4%)	(–27.2%)

## Million-Seller Titles of NINTENDO Products

				units in ten thousands		
				FY3/2012(Apr.-June'11)		Life-to-date
	Global	of which		Global		
		Japan	Overseas			
<b>Nintendo DS</b>						
	Pokémon Black Version/White Version	<b>136</b>	2	134		<b>1,287</b>
<b>Nintendo 3DS</b>						
	The Legend of Zelda: Ocarina of Time 3D	<b>108</b>	27	81		<b>108</b>
<b>Wii</b>						
	Mario Kart Wii	<b>122</b>	6	117		<b>2,823</b>

(Reference)

				units in ten thousands		
				FY3/2011(Apr.-June'10)		
	Global	of which				
		Japan	Overseas			
<b>Nintendo DS</b>						
	Pokémon HeartGold Version/SoulSilver Version	<b>169</b>	2	167		
<b>Wii</b>						
	Super Mario Galaxy 2	<b>409</b>	70	339		
	Wii Sports Resort	<b>302</b>	7	295		
	Wii Sports	<b>273</b>	2	271		
	Wii Fit Plus	<b>187</b>	11	176		
	New Super Mario Bros. Wii	<b>110</b>	31	80		

[Note] Software units include the quantity bundled with hardware.

## Foreign Currency Transaction Information

### Consolidated Net Sales in Foreign Currencies

	FY3/2011				FY3/2012
	1Q	2Q	3Q	4Q	1Q
U.S.\$	0.9 billion				0.3 billion
	1.6 billion				
	4.0 billion				
	4.9 billion				
Euro	0.4 billion				0.3 billion
	0.9 billion				
	2.2 billion				
	2.9 billion				

### Non-Consolidated Purchases in U.S. Dollars

	FY3/2011				FY3/2012
	1Q	2Q	3Q	4Q	1Q
	0.3 billion				0.5 billion
	0.8 billion				
	1.3 billion				
	1.6 billion				

### Average Exchange Rates

	FY3/2011				FY3/2012
	1Q	2Q	3Q	4Q	1Q
1 U.S.\$ =	92.01				81.74
	88.95				
	86.85				
	85.72				
1 Euro =	116.99				117.40
	113.85				
	113.31				
	113.12				

### Major Assets and Liabilities in Foreign Currencies Influenced by Exchange Fluctuations (Non-Consolidated)

	million dollars/euros	
	FY3/2011 2011/3/31	FY3/2012 2011/6/30
Cash and deposits (U.S.\$)	3,541	3,633
Accounts receivable-trade (U.S.\$)	776	309
Accounts payable-trade (U.S.\$)	112	409
Cash and deposits (Euro)	1,996	1,597
Accounts receivable-trade (Euro)	661	477

### Exchange Rates

	yen	
	FY3/2011 2011/3/31	FY3/2012 2011/6/30
1 U.S.\$ =	83.15	80.73
1 Euro =	117.57	116.84

## Launch Dates of Primary NINTENDO Products by Region (Apr. 2011~June 2011)

		Nintendo 3DS		Wii	
Region	Category	Title	Launch Date	Title	Launch Date
Japan	(Software)	Pilotwings Resort	2011/4/14	Pandora no Tou Kimi no Moto e Kaeru made	2011/5/26
		Steel Diver	2011/5/12	GoldenEye 007*	2011/6/30
		The Legend of Zelda: Ocarina of Time 3D	2011/6/16		
.....					
The United States	(Software)	The Legend of Zelda: Ocarina of Time 3D	2011/6/19	Wii Play: Motion	2011/6/13
				Mystery Case Files: The Malgrave Incident	2011/6/27
.....					
Europe	(Software)	Steel Diver	2011/5/6	Wii Play: Motion	2011/6/24
		The Legend of Zelda: Ocarina of Time 3D	2011/6/17		
.....					
		Nintendo DS			
Region	Category	Title	Launch Date		
Japan	(Software)	Battle & Get! Pokémon Typing DS	2011/4/21		
.....					
Europe	(Software)	DRAGON QUEST VI: Realms of Reverie**	2011/5/20		

Notes: Launch dates may be different within the United States and Europe regions depending on territories or countries.

\*This title is licensed to be sold as a Nintendo product in Japan.

\*\*This title is licensed to be sold as a Nintendo product overseas.

## Launch Schedule of Primary NINTENDO Products by Region (July 2011～)

		Nintendo 3DS		Wii	
Region	Category	Title	Launch Date	Title	Launch Date
Japan	(Software)	Star Fox 64 3D	2011/7/14	Wii Play: Motion	2011/7/7
		Pokémon Rumble Blast	2011/8/11	Rhythm Heaven (Temp.)	2011/7/21
		SUPER MARIO 3D LAND	2011/11	Disney Epic Mickey*	2011/8/4
		MARIO KART 7	2011/12	The Legend of Zelda: Skyward Sword	2011
		Kid Icarus: Uprising	2011	Zero Shinsaku (Temp.)	2011
		Animal Crossing (Temp.)	TBA	Kirby Wii (Temp.)	2011
		Paper Mario (Temp.)	TBA	JUST DANCE 2*	2011
		Mario & Sonic at the London 2012 Olympic Games™*	TBA	Mario Party 9 (Temp.)	TBA
Luigi's Mansion 2 (Temp.)	TBA	Mario & Sonic at the London 2012 Olympic Games™*	TBA		
The United States	(Software)	Star Fox 64 3D	2011/9/9	Kirby Wii (Temp.)	2011 Fall
		Pokémon Rumble Blast	2011/10/24	Fortune Street**	Holiday
		SUPER MARIO 3D LAND	2011/11	The Legend of Zelda: Skyward Sword	Holiday
		MARIO KART 7	2011/12	Mario Party 9 (Temp.)	TBA
		Kid Icarus: Uprising	Holiday	Rhythm Heaven (Temp.)	TBA
		LEGO City Stories (Temp.)**	2012		
		Luigi's Mansion 2 (Temp.)	2012		
		Animal Crossing (Temp.)	TBA		
Paper Mario (Temp.)	TBA				
Europe	(Software)	Star Fox 64 3D	2011/9/9	Xenoblade Chronicles	2011/8/19
		SUPER MARIO 3D LAND	CY2011/Q4	Mystery Case Files: The Malgrave Incident	2011/9/9
		MARIO KART 7	CY2011/Q4	The Legend of Zelda: Skyward Sword	CY2011/Q4
		Kid Icarus: Uprising	CY2012/Q1	Kirby Wii (Temp.)	CY2011/Q4
		Luigi's Mansion 2 (Temp.)	2012	Fortune Street (Temp.)**	2012
		Animal Crossing (Temp.)	TBA	Mario Party 9 (Temp.)	TBA
		Paper Mario (Temp.)	TBA	Rhythm Paradise (Temp.)	TBA
		Nintendo DS			
Region	Category	Title	Launch Date		
Japan	(Software)	Kirby Mass Attack	2011/8/4		
The United States	(Software)	Dragon Quest Monsters: Joker 2**	2011/9/19		
		Kirby Mass Attack	2011/9/19		
		Professor Layton and the Last Specter**	2011 Fall		
		Super Fossil Fighters (Temp.)	Holiday		
Europe	(Software)	Kirby Mass Attack	CY2011/Q4		
		Dragon Quest Monsters: Joker 2**	CY2011/Q4		
		Professor Layton and the Spectre's Call**	CY2011/Q4		

Notes: Launch dates and titles etc. are subject to change.

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## Upcoming Third-Party Software Lineup (extracts: July 2011~)

Nintendo DS		Nintendo 3DS		Wii	
Title	Publisher	Title	Publisher	Title	Publisher
<b>&lt; Japan &gt;</b>		<b>&lt; Japan &gt;</b>		<b>&lt; Japan &gt;</b>	
All KamenRider RiderGeneration	NAMCO BANDAI Games	Nazowakuyakata Oto no Mani Mani	CAPCOM	Sengoku BASARA3 Utage	CAPCOM
Kings of My Love	NAMCO BANDAI Games	DEVIL SURVIVOR OVER CLOCK	Index	Winning Eleven PLAYMAKER 2012	Konami Digital Entertainment
SUITE PRECURE! Melody Collection	NAMCO BANDAI Games	NEW LOVEPLUS	Konami Digital Entertainment	SuperSentaiBattle RangerCross	NAMCO BANDAI Games
MISS PRINCESS MISSPRI!	TECMO KOEI GAMES	WORLD SOCCER Winning Eleven 2012	Konami Digital Entertainment	Fishing Resort	NAMCO BANDAI Games
		Senran Kagura	Marvelous Entertainment	DRAGON QUEST 25th Anniversary FAMILICOM & SUPER FAMILICOM DRAGON QUEST I・II・III	SQUARE ENIX
		Brave Company	NAMCO BANDAI Games	Jinsei Game Happy Family 2	TOMY
		Shinobi	SEGA		
		SONIC GENERATIONS	SEGA		
<b>&lt; The United States &gt;</b>		<b>&lt; The United States &gt;</b>		<b>&lt; The United States &gt;</b>	
Wappy Dog	Activision Publishing	Skylanders Spyro's Adventure™	Activision Publishing	Skylanders Spyro's Adventure™	Activision Publishing
Phineas and Ferb: Across the Second Dimension	Disney Interactive Studios	EA SPORTS™ FIFA Soccer 12	Electronic Arts	Disney Universe	Disney Interactive Studios
BEYBLADE: Metal Masters	Konami Digital Entertainment	The Sims™ 3 Pets	Electronic Arts	Phineas and Ferb: Across the Second Dimension	Disney Interactive Studios
Bejeweled 3	PopCap Games	Need for Speed™ The Run	Electronic Arts	EA SPORTS™ FIFA Soccer 12	Electronic Arts
SpongeBob Runaway Road Trip	THQ	Doctor Lautrec and the Forgotten Knights	Konami Digital Entertainment	HASBRO FAMILY GAME NIGHT™ Fun Pack	Electronic Arts
Nicktoons MLB®	2K Play	Mario & Sonic at the London 2012 Olympic Games™	SEGA®	Zumba® Fitness 2	Majesco Entertainment
Petz Puppyz & Kittenz	Ubisoft®	Sonic Generations™	SEGA®	Go Vacation™	NAMCO BANDAI Games America
LEGO® Harry Potter™: Years 5-7	Warner Bros. Interactive	Shinobi™	SEGA®	Mario & Sonic at the London 2012 Olympic Games™	SEGA®
		James Noir's Hollywood Crimes™	Ubisoft®	WWE® '12	THQ
		Driver® Renegade	Ubisoft®	Nicktoons MLB®	2K Play
		LEGO® Harry Potter™: Years 5-7	Warner Bros. Interactive	Just Dance® 3	Ubisoft®
				The Black Eyed Peas Experience	Ubisoft®
				Rayman Origins	Ubisoft®
				LEGO® Harry Potter™: Years 5-7	Warner Bros. Interactive
<b>&lt; Europe &gt;</b>		<b>&lt; Europe &gt;</b>		<b>&lt; Europe &gt;</b>	
Wappy Dog	Activision	Skylanders Spyro's Adventure™	Activision	Skylanders Spyro's Adventure™	Activision
Beyblade Metal Masters: Nightmare Rex	Konami Digital Entertainment	F1 2011	Codemasters	Disney Universe	Disney Interactive Studios
Power Rangers™ Samurai	NAMCO BANDAI Games	FIFA 12	Electronic Arts	FIFA 12	Electronic Arts
Aliens: Infestation™	SEGA	Need for Speed™ The Run	Electronic Arts	PES 2012	Konami Digital Entertainment
The Penguins of Madagascar: Dr. Blowhole Returns Again	THQ	Doctor Lautrec and the Forgotten Knights	Konami Digital Entertainment	Go Vacation™	NAMCO BANDAI Games
Happy Feet 2	Warner Bros. Interactive	Shinobi™	SEGA	Mario & Sonic at the London 2012 Olympic Games™	SEGA
LEGO® Harry Potter™: Years 5-7	Warner Bros. Interactive	Sonic Generations™	SEGA	The Adventures of Tintin: The Secret of the Unicorn	Ubisoft
		Tetris®	Tetris Online	Just Dance® 3	Ubisoft
		James Noir's Hollywood Crimes™	Ubisoft	Rayman Origins	Ubisoft
		Driver® Renegade	Ubisoft	LEGO® Harry Potter™: Years 5-7	Warner Bros. Interactive
		LEGO® Harry Potter™: Years 5-7	Warner Bros. Interactive		

Notes: Launch titles are listed by publisher alphabetically.

Launch schedules etc. are subject to change.

## URL Reference

The URLs listed below include information such as earnings releases and other information which helps you to understand the Company's view and directions.

### ■ IR Information

<http://www.nintendo.co.jp/ir/en/index.html>

### ■ IR events

IR Information > IR Library > IR Events (incl. video clips)

- 2011 E3 Expo Analyst Q&A Session (2011/6/8)
- Financial Results Briefing (for the Fiscal Year Ended March 2011) (2011/4/26)
- Financial Results Briefing (for the Nine Months Ended December 2010) (2011/1/28)
- Corporate Management Policy Briefing / Financial Results Briefing (for the Six Months Ended September 2010) (2010/10/29)
- Nintendo Conference Q&A Session (2010/9/29)
- Past financial results briefings and other events

### ■ Stock Information

IR Information > Stock Information

- The 71st Annual General Meeting of Shareholders (2011/6/29)  
Q & A

IR Information > Stock Information > General Meeting of Shareholders > Q&A

### ■ Other information

- E3 2011 (2011/6)

<http://e3.nintendo.com>

- President's speech at Game Developers Conference held in San Francisco (2011/3/2)

<http://gdc2011.nintendo.com/>

- Nintendo Conference 2010 (2010/9/29)

Keynote address by the President (web cast)

<http://www.nintendo.co.jp/n10/conference2010/presentation/movE/index.html>

Keynote address by the President (text)

<http://www.nintendo.co.jp/n10/conference2010/presentation/textE/index.html>

- Iwata Asks Links

Links to some of Nintendo's product websites that host "Iwata Asks," a series of interviews where our worldwide president asks the development staff to hear the background and history behind some of our projects

<http://www.nintendo.com/corp/iwataasks.jsp>

\*Availability may change without notice.